

CÔNG TY CỔ PHẦN FPT  
FPT CORPORATION

CỘNG HÒA XÃ HỘI CHỦ NGHĨA VIỆT NAM  
Độc lập - Tự do - Hạnh phúc  
THE SOCIALIST REPUBLIC OF VIETNAM  
Independence - Freedom - Happiness

Số/No.: 16 /FPT-FCC

Hà Nội, ngày 21 tháng 01 năm 2020  
Hanoi, January 21<sup>st</sup> 2020

**CÔNG BỐ THÔNG TIN  
TRÊN CỔNG THÔNG TIN ĐIỆN  
TỬ CỦA ỦY BAN CHỨNG KHOÁN  
NHÀ NƯỚC VÀ SGDCK TP.HCM**

**DISCLOSURE OF INFORMATION  
ON THE STATE SECURITIES  
COMMISSION'S PORTAL AND  
HOCHIMINH STOCK EXCHANGE'S  
PORTAL**

Kính gửi/ To: - Ủy ban Chứng khoán Nhà nước/ *The State Securities  
Commission*  
- Sở Giao dịch chứng khoán TP.HCM/ *Hochiminh Stock  
Exchange*

- Tên tổ chức / *Organization name*: Công ty Cổ phần FPT/ *FPT Corporation*
- Mã chứng khoán/ *Security Symbol*: FPT/ *FPT*
- Địa chỉ trụ sở chính/ *Address*: Số 17 Duy Tân, Phường Dịch Vọng Hậu, Quận Cầu Giấy, Hà Nội/ *17 Duy Tan Street, Dich Vong Hau Ward, Cau Giay Distric, Hanoi*
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- Người thực hiện công bố thông tin/ *Submitted by*: Bà Bùi Nguyễn Phương Châu/ *Ms. Bui Nguyen Phuong Chau*  
Chức vụ/ *Position*: Giám đốc Truyền thông FPT/ *Chief of FPT's Communications Officer*

Loại thông tin công bố:  định kỳ  bất thường  24h  theo yêu cầu  
*Information disclosure type:  Periodic  Irregular  24 hours  On demand*

**Nội dung thông tin công bố (\*)/ *Content of Information disclosure (\*)***: Báo cáo tình hình quản trị công ty năm 2019/ *Report corporate governance of 2019*

Thông tin này đã được công bố trên trang thông tin điện tử của công ty vào ngày 21/01/2020 tại đường dẫn: <http://fpt.com.vn/vi/nhadautu/cong-bo-thong-tin>

*This information was disclosed on Company/Fund's Portal on date January 21<sup>st</sup> 2020*  
Available at: <https://fpt.com.vn/en/ir/information-disclosure>



Tôi cam kết các thông tin công bố trên đây là đúng sự thật và hoàn toàn chịu trách nhiệm trước pháp luật về nội dung các thông tin đã công bố/ *I declare that all information provided in this paper is true and accurate; I shall be legally responsible for any misrepresentation.*

**Đại diện tổ chức**

**Organization representative**

Người CBTT/Party to disclose information

Tài liệu đính kèm/Attachment: Báo cáo  
tình hình quản trị công ty năm 2019/  
*Report corporate governance of 2019*



**Bùi Nguyễn Phương Châu**

**Nơi nhận/Recipient:**

- Nhu trên/*As above:*
- Lưu/Archived by: VT, FCC/Admin, FCC



No: *15.FPT*Hanoi, *20<sup>th</sup>* Jan, 2020**CORPORATE GOVERNANCE REPORT OF LISTED COMPANY****(Year 2019)**To: - The State Securities Commission  
- The Stock Exchange

- Name of the listed company: **FPT Corporation**
- Head quarters: 17 Duy Tan Str., Dich Vong Hau Ward, Cau Giay Dist., Hanoi
- Telephone: +84 24 73007300 Fax: +84 24 37687410
- Charter capital: VND 6.783.586.880.000 (As of December 31<sup>st</sup>, 2019)
- Securities code: **FPT**

**I. Activities of the Annual General Meeting of Shareholders:**

The Annual General Meeting of Shareholders (AGM) was held on March 29<sup>th</sup>, 2019 following the appropriate steps prescribed in Law of Enterprises, Charter of company as well as other regulations applied to listed companies and ratified the resolution, of which the content were as follow:

Resolution reference number	Date	Content
2019	March 29 <sup>th</sup> , 2019	<ul style="list-style-type: none"> <li>- Approved the following reports: 2018 Audited Financial Statements; Report of the Board of Directors in 2018; the 2019-2021 strategic intention; the business plan for 2019, Report of the Supervisory Board in 2018.</li> <li>- Approved the plan for 2018 profit distribution and share dividend payment.</li> <li>- Approved cash dividend payment in 2019.</li> <li>- Approved the proposal to select one (1) among four (4) audit firms (Big Four) to audit the Company's Financial Statements in 2019, including: KPMG; Deloitte; PwC; Ernst &amp; Young; and authorize the Board of Directors to select a specific audit firm.</li> <li>- Approved the 2019 remuneration package for the Board of Directors; The 2019 action plan and remuneration package for the Supervisory Board.</li> <li>- Approved the proposal to add new business lines to the Company's operations and adjust Article 3 in the current charter of the Company.</li> </ul>

## II. Board of Directors:

### 1. Information about the members of the Board of Directors:

FPT's Board of Director include 7 members, in which 3 members are independent.

No.	Members	Position	Commencement date	Dismissal date	Number of meetings attended	Percentage of attendance
1	Mr. Truong Gia Binh	Chairman	April 12 <sup>nd</sup> , 2012, reappointed by the 2017 AGM and BOD on March 31 <sup>st</sup> , 2017		06/06	100%
2	Mr. Bui Quang Ngoc	Vice Chairman	April 12 <sup>nd</sup> , 2012, reappointed by the 2017 AGM and BOD on March 31 <sup>st</sup> , 2017		06/06	100%
3	Mr. Do Cao Bao	Member	April 12 <sup>nd</sup> , 2012, reappointed by the 2017 AGM on March 31 <sup>st</sup> , 2017		06/06	100%
4	Mr. Le Song Lai	Non-executive member	April 12 <sup>nd</sup> , 2012, reappointed by the 2017 AGM on March 31 <sup>st</sup> , 2017		05/06	83%
5	Mr. Jean-Charles Belliol	Independent members	April 12 <sup>nd</sup> , 2012, reappointed by the 2017 AGM on March 31 <sup>st</sup> , 2017		06/06	100%
6	Mr. Hamaguchi Tomokazu	Independent member	April 3 <sup>rd</sup> , 2014, reappointed by the 2017 AGM on March 31 <sup>st</sup> , 2017		06/06	100%
7	Mr. Dan E Khoo	Independent member	April 3 <sup>rd</sup> , 2014, reappointed by the 2017 AGM on March 31 <sup>st</sup> , 2017		06/06	100%

### 2. Information and Content of BOD meeting Resolutions:

In 2019, BOD conducted 6 meetings, in which 4 face-to-face meetings and 2 meetings collected opinion in writing, ensuring the regulations of one meeting each quarter (particularly in Q2, there were 2 meetings). There were also 06 resolutions in Q1, Q2 and Q3. In Q4, BOD conducted 1 meeting but no resolution was issued. Details are as followed:

## 2.1. Content of the meetings

Session	Participants	Content
Session One January 29 <sup>th</sup> , 2019	The BOD: 7/7 members attended Observers: - The Supervisory: 1/3 members attended - The BOM: 2/3 members attended Resolution No. 01.01-2019/NQ-HĐQT-FPT issued	<ul style="list-style-type: none"> <li>- Report on Performance of FPT Corporation in 2018</li> <li>- Report on FPT 2019-2021 strategic intentions</li> <li>- Report on 2019 business plan</li> <li>- Report on the proposal of the policy on share issuance for employees with notable achievements in 2018</li> <li>- Report on the proposal of the record date and the date of Annual General Shareholder Meeting (AGSM) 2019</li> </ul>
Session Two March 08 <sup>th</sup> , 2019	The BOD: 7/7 members attended Observers: - The Supervisory: 1/3 members attended - The BOM: 2/3 members attended Resolution 01.03-2019/NQ-HĐQT-FPT issued Resolution 02.03-2019/NQ-HĐQT-FPT issued	<ul style="list-style-type: none"> <li>- Report on AGSM 2019 Agenda</li> <li>- BOD Report in 2018, 2019's Orientation and Business Plan</li> <li>- Report on proposal of BOD's 2019 Budget &amp; Remuneration</li> <li>- Report on 2018 Audited Financial Statement</li> <li>- Report on the proposal of 2018 Profit Distribution plan and 2019 cash dividend plan</li> <li>- Report on the proposal of List of Auditors for 2019 Financial Statement</li> <li>- Report on the proposal of high level personnel selection for Board of Management</li> <li>- Report on the proposal of increasing charter capital for FPT Software and FPT Education</li> <li>- Report on proposal of transactions conducting between FPT Corporation and related enterprises and individuals</li> </ul>
Session Three April 16 <sup>th</sup> – April 18 <sup>th</sup> , 2019	Opinions collected in writing. Resolution 02.04-2019/NQ-HĐQT-FPT issued	<ul style="list-style-type: none"> <li>- Proposal on 2018 final cash dividend payment</li> <li>- Proposal on the plan for stock dividend payment from retained earnings for existing shareholders</li> </ul>
Session Four June 24 <sup>th</sup> – July 1 <sup>st</sup> , 2019	Opinions collected in writing. Resolution 01.07-2019/NQ-HĐQT-FPT issued	<ul style="list-style-type: none"> <li>- Proposal on the plan of appointing auditors to audit financial statements of FPT Corporation and its subsidiaries for the year 2019</li> </ul>
Session Five July 30 <sup>th</sup> , 2019	The BOD: 7/7 members attended Observers: - The Supervisory: 1/3 members attended - The BOM: 3/3 members attended	<ul style="list-style-type: none"> <li>- Proposal on the interim advance cash dividend payment in 2019</li> </ul>

	Resolution 02.07-2019/NQ-HĐQT-FPT issued	
Session Six November 12 <sup>th</sup> , 2019	The BOD: 6/7 members attended Observers: - The Supervisory: 1/3 members attended - The BOM: 1/3 members attended No resolution was issued	- Report on The 3 <sup>rd</sup> Quarter business performance and review business plan results for 2019

## 2.2. Resolutions/Decisions of BOD

No.	Resolution/ Decisions No.	Date	Content
1	01.01-2019/ NQ-HĐQTFPT	January 29 <sup>th</sup> , 2019	<ul style="list-style-type: none"> <li>- Approved the 2018 business results.</li> <li>- Approved the 2019 business plan</li> <li>- Approved the 2019 – 2021 strategic directions</li> <li>- Implementing Resolution of AGSM 2017 dated March 31<sup>st</sup>, 2017, Approved the policy on share issuance for employees with notable achievements in 2018</li> <li>- Approved the record date and Annual General Shareholder Meeting 2019's Date</li> </ul>
2	01.03-2019/ NQ-HĐQTFPT	March 08 <sup>th</sup> , 2019	<ul style="list-style-type: none"> <li>- Approved Agenda of 2019 AGM</li> <li>- Approved BOD's Report in 2018, directions and business plan for 2019</li> <li>- Approved 2019 BOD's remuneration budget, submit to the AGSM for approval</li> <li>- Approved 2018 Audited Financial Statements</li> <li>- Approved 2018 Profit Distribution plan and policy for 2019 cash dividend payment</li> <li>- Approved selection one (1) among four (4) audit firms (Big Four) to audit the Company's 2019 Financial Statements, including: KPMG; Deloitte; PwC; Ernst &amp; Young and submitted to AGM for approval.</li> </ul>
3	02.03-2019/ NQ-HĐQTFPT	March 08 <sup>th</sup> , 2019	<ul style="list-style-type: none"> <li>- Approve to dismiss Mr. Bui Quang Ngoc from position of FPT's CEO from 29<sup>th</sup> Mar 2019 and approve to appoint Mr. Nguyen Van Khoa to be FPT's CEO from 29<sup>th</sup> Mar 2019 with 3 year period.</li> <li>- Approve to dismiss Mr. Do Cao Bao from position of FPT's Executive Vice President from 15<sup>th</sup> Mar 2019.</li> </ul>

No.	Resolution/ Decisions No.	Date	Content
			<ul style="list-style-type: none"> <li>- Approve to increase charter capital for FPT Software and FPT Education</li> <li>- Approved policy of transactions conducting between FPT Corporation and related enterprises and individuals as regulated in Article 2, Item 159 and Article 1, Item 162 of the 2014 Enterprise Law, and FPT Corporation's Charter.</li> </ul>
4	02.04-2019/ HĐQTFPT	NQ- April 18 <sup>th</sup> , 2019	<ul style="list-style-type: none"> <li>- Approved 2018 final cash dividend payment</li> <li>- Approved the plan for stock dividend payment from retained earnings for existing shareholders</li> </ul>
5	01.07-2019/ HĐQTFPT	NQ- July 2 <sup>nd</sup> , 2019	- Approved the proposal to appoint Deloitte Vietnam Ltd. as the auditor of the financial statements of FPT Corporation and its subsidiaries for the year 2019
6	02.07-2019/ HĐQTFPT	NQ- July 30 <sup>th</sup> , 2019	- Approved the interim cash dividend payment in 2019

### 3. Supervision of the BOD over the Board of Management (the BOM):

The working relationship between the BOD and the BOM has always complied with the provisions of the Company Charter and Corporate Governance Regulation. The BOD's resolutions and decisions that directed the Chief Executive Officer (CEO) has always followed the BOD's or Chairman's authority and duty which has been stipulated in relevant documents.

In 2019, the BOD has reasonably supervised and directed CEO and the BOM in:

- ✓ Gearing the Corporation towards achieving important targets and pursuing business following the specified strategy and plan.
- ✓ Implementing key projects and action programs of the Corporation and its subsidiaries.
- ✓ Implementing the Resolution of the AGMS and BOD's resolutions.

### 4. Activities of committees under the BOD:

There are three committees under the BOD, details of activities were as below:

#### 4.1. The Personnel and Remuneration Committee

- ✓ Deploying the program of planning and development of leaders and rotation of senior leaders at FPT
  - Carry out planning, evaluation, rotation and improvement of senior leaders of Corporation and member companies. At the same time, standardize the position of operation managers, enhancing the role and responsibility of leaders in operation process of FPT.
  - Result:
    - At Corporation level: Appointing new FPT's CEO and 3 operational directors.
    - At subsidiaries level: Appointing new CEO of FPT IS
  - Develop plans, identify goals and criteria to select staffs and prepare procedures to

- carry out project of high level leaders rotation at subsidiaries in 2020 and the following years in order to train leadership team for FPT Corporation.
- ✓ Promulgating the Group's policies
    - Form FPT's new salary scale system and apply to the whole FPT.
    - Direct the control over the preparation and promulgation of personnel policies at the Corporation, control and consult the application of regimes, policies at member companies in order not to contrary to the regulations of the Group and legal regulations
    - Direct the promulgation of mechanisms and policies to decentralize tasks and responsibilities for operation managers and head of department in order to raise the sense of initiative and management ability of the leadership team.
    - Set up and implement "job wages policy" policy in the member companies to encourage labor productivity, initiative, and innovations of management team at all levels.
    - Direct the drafting regulations on vertical management, enhance compliance throughout FPT.
    - Advise Chairman to issue the policy on Digital transformation and the structure of vertical management in charge of Digital transformation in member companies to implement the new strategies of the Corporation.
  - ✓ Form the personnel strategy
    - Direct the development of the group's personnel strategy under the administration tools OKRs (Objective and Key Results) in 2019 to each member unit with the operational plan detailing and KRS evaluated for each phase.
    - Directing the research, evaluate changes in the labor market in order to build brand strategy FPT in the new period to ensure attraction of human resources, focus on groups of young human resources and high quality.
    - Continue to improve the system People Soft 9.2, launched the "Self-service" system and implement 21 SSC service packs on the vertical extent of the HR Department across the Corporation in order to digitalize and improve labor productivity.
  - ✓ Direct the formation and implementation of the project to build up the key employee team
    - Directing the deployment of training for core staff, including training MiniMBA and leadership skills training for this team.
    - Manage, monitor and take care for key employees through training programs and professional development / management for each group or separately, build up policies for the core team.
  - ✓ Direct the development and implementation of upgrading all FPT human resources in line with the standard of a global company
    - Build up resources for globalization from domestic and foreign sources, build FPT brand in recruitment.
    - Direct the development and monitoring of the implementation of training plans and



programs for staffs and officers on foreign languages, skills and expertise in accordance with the requirements of globalization.

- Collaborate with FPT Corporate University to carry out extensive training for all employees in FPT, bringing out result in 2019 that the average training hour reaches 59 hour/staff and the average teaching hours of leaders reaches 22 hour/leader per year.
- Direct the Master-Disciple program in the whole of FPT, in order to bring the experience training to all levels of leadership and/or management. This program has been implemented for six consecutive years and achieved high efficiency, with more than 100 leaders registered as masters and more than 1100 managers at all levels registered as disciples every year.

#### **4.2. The Development Policy Committee**

- ✓ Evaluating the strategic implementation results until 2019 and building the business strategy 2019-2021 to submit to the Board of Directors for approval at the meeting in early 2019.
- ✓ In 2019, FPT focus its resources on technology development: shifting from IT service provider to a Digital transformation service company with many remarkable achievements such as forming an ecosystem of platforms, providing digital transformation solutions, becoming the strategic investor of a technology start up firm – Homa Tech, providing smart solutions for homes and buildings with the first product line connecting things (IoT), becoming one of the first 5 partners to deploy Skywise platform of Airbus.
- ✓ Supporting the Chairman of the Board of Directors and senior leaders to develop the international relations such as participating in APEC, the Vietnam Business Forum at Davos. Cooperating with leading corporations in the world in international markets such as Europe, Japan, USA; participating in World Economic Forum, Vietnam private economy, the conference related to digital economic development to promote digital economic shifting in Vietnam creating opportunities for FPT development. Organize conferences and discussions on digital transformation so as to create digital development platform at FPT Corporation in particular and Vietnam in general.

#### **4.3. The Chairman's Office**

- ✓ Assisting the Chairman and the BOD to hold periodic meetings, collect opinions in writing; drafting and releasing documents of the BOD in accordance with regulations specified in Corporate Governance Framework, the Company Charter, the Law on Enterprise and other legislative regulations.
- ✓ Coordinating to hold the AGM in March 2019.
- ✓ Providing information to members of the BOD and the Supervisory Board and the Corporation's shareholders upon request.

### **III. Supervisory Board**

#### **1. Information about members of Supervisory Board:**

There are 3 people in FPT's supervisory board, all of them are auditors according to regulations. Details on members of Supervisory board are as follow:

No.	Members	Position	Commencement date	Dismissal date	Number of meetings attended	Percentage of attendance	Reason of absence
1	Mr. Nguyen Viet Thang	Head	March 31 <sup>st</sup> , 2017		4/4	100%	
2	Mr. Nguyen Khai Hoan	Member	March 31 <sup>st</sup> , 2017		4/4	100%	
3	Mrs. Nguyen Thi Kim Anh	Member	March 31 <sup>st</sup> , 2017		4/4	100%	

In 2019, Supervisory Board held four meeting sessions:

Session	Participation	Content
Session one March 14 <sup>th</sup> , 2019	3/3 members attended	<ul style="list-style-type: none"> <li>- Discuss and evaluate the Consolidated Financial Statements in the year 2018 of the Company</li> <li>- Evaluate 2018 business performance of the Corporation and member companies, preparation document for the General Meeting of Shareholders in the year 2019 by the Board of Management</li> <li>- Discuss and evaluate the inspection of compliance of the Board members; the Management board and company management positions in 2018, agreement on the content of annual report of Supervisory Board that submit to 2019 AGSM.</li> <li>- Discuss on the content of report on the Supervisory Board's operations in 2018 and the operation plan in 2019 presented by Head of Supervisory Board.</li> </ul>
Session two April 11 <sup>th</sup> , 2019	3/3 members attended	<ul style="list-style-type: none"> <li>- Agreement on the 2019 operation plan getting approval of the Annual General Meeting of Shareholders in 2019 dated March 29<sup>th</sup>, 2019.</li> <li>- Make assignment of detailed personnel work for members in 2019.</li> <li>- Proposing the participation and reviewing the 2019 operation plan of Committee of compliance inspection of the Corporation</li> <li>- Review the draft financial statements in first quarter of 2019.</li> </ul>
Session three July 26 <sup>th</sup> , 2019	3/3 members attended	<ul style="list-style-type: none"> <li>- Discuss Q2 financial data sent by BOM to prepare for BOD Meeting dated July 30<sup>th</sup> 2019</li> <li>- Discuss some supervisory plans of the Board to check the compliance of the Corporation</li> </ul>
Session four November 8 <sup>th</sup> , 2019	3/3 members attended	<ul style="list-style-type: none"> <li>- Discuss Q3 financial data sent by BOM to prepare for BOD Meeting dated November 12<sup>th</sup> 2019. Also consider completing Q4 and Y2019 business plan.</li> </ul>

		- Plan to control overdue debt and prevent financial risks in 2019. Expect to get data and report in December 2019
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## **2. Supervisions activities on implementing Resolutions of Annual Gernal Shareholder Meeting**

- Good business performance in 2019, achieved both revenue and profit target.
- In early 2019, the Corporation applies OKR as strategic management tool. All targets and strategic KPIs are applied to each officer which create motivation and help monitor the implementation of the plans.

## **3. Supervision activities of the Supervisory Board to the Board of Directors, Board of Management and shareholders:**

- The Supervisory Board fully attend 04 face-to-face Board of Directors' meetings in 2019
- The Board of Supervisors supervises the implementation of the policy of issuing 3,067,200 preferential shares to employees with notable achievement in 2018 that was approved in General Meeting of Shareholders 2019.
- Supervise the issuance of 10% shares dated May 20<sup>th</sup>, 2019 to pay 2018 dividends by shares.

## **4. Cooperation among Supervisory Board, Board of Directors and Board of General Directors and other managers:**

- Supervisory Board always receive full information on strategic plan as well as updates on the implementation of business plan in 2019.
- Be active in closely and frequently cooperating with Board of Directors and Board of Management. In addition, Supervisory Board also work with Committee of compliance inspection to evaluate the inspection sessions in 2019.

## **5. Supervision activities on compliance**

In 2019, Supervisory Board did not record any unusual signs affecting or violating the State's regulations as well as the Company's regulations in the activities of Board of Management, Board of Director and all managers of member companies.

## **6. Other activities of the Supervisory Board:**

- Monitoring the dividend payment to ensure the compliance with State's Regulations and approved by 2019 Annual General Meeting of Shareholders.
- The Supervisory Board coordinates with the BOM to evaluate and select an independent auditor in 2019 from the list which was approved by AGSM 2019, submitting to the BOD for approval on the proposal to select Deloitte Vietnam as independent auditor of the financial statements of FPT Corporation and its subsidiaries for the year 2019.

## **IV. Training on corporate governance:**

In 2019, BOD appointed Ms.Bui Nguyen Phuong Chau to be the person in charge of Corporate Governance of FPT Corporation for the remaining period of the BOD (2017-2022)

As of 31<sup>st</sup> December 2019, there were five officers from the BOD, BOM, Supervisory Board and Secretary of Corporation who obtained certificates on corporate governance. Details were as follows:

1. Mr. Le Song Lai – Non-executive member of the BOD;
2. Mr. Do Cao Bao – Member of the BOD

3. Mr. Nguyen Viet Thang – Head of the Supervisory Board;
4. Mrs. Nguyen Thi Kim Anh – Member of the Supervisory Board;
5. Mrs. Lai Thi Huong Huyen – Corporate Secretary;

Currently, remaining members of the BOD, Supervisory Board and Board of Management are still updating and complying with legal regulations on corporate governance. In the upcoming time, these members will arrange time to attend training courses on corporate governance.

**V. List of affiliated persons of the public company as specified in clause 34, Article 6 of the Securities Law and transactions of affiliated persons of the Company with the Company**

**1. List of affiliated persons of the Company**

No.	Name of organization /individual	Securities trading account (if any)	Position at company (if any)	NSH No., date of issue, place of issue	Address	Commence ment date of being an affiliated person	Termination date as an affiliated person	Reasons
<i>Members of the BOD</i>								
1	Mr. Truong Gia Binh		Chairman			March 31 <sup>st</sup> , 2017		
2	Mr. Bui Quang Ngoc		Vice Chairman			March 31 <sup>st</sup> , 2017		
3	Mr. Do Cao Bao		Member of the BOD			March 31 <sup>st</sup> , 2017		
4	Mr. Jean Charles Belliol		Member of the BOD			March 31 <sup>st</sup> , 2017		
5	Mr. Le Song Lai		Member of the BOD			March 31 <sup>st</sup> , 2017		
6	Mr. Khoo Sin Aik (Dan E Khoo)		Member of the BOD			March 31 <sup>st</sup> , 2017		
7	Mr. Hamaguchi Tomokazu		Member of the BOD			March 31 <sup>st</sup> , 2017		
<i>Members of the BOM</i>								
1	Mr. Bui Quang Ngoc		CEO			August 05 <sup>th</sup> , 2016	March 29 <sup>th</sup> , 2019 (*)	(*) According to Resolution No. 02.03-2019/NQ-HDQTFPT

No.	Name of organization /individual	Securities trading account (if any)	Position at company (if any)	NSH No., date of issue, place of issue	Address	Commencement date of being an affiliated person	Termination date as an affiliated person	Reasons
								dated March 8 <sup>th</sup> 2019
2	Mr. Nguyen Van Khoa		CEO			March 29 <sup>th</sup> , 2019 (*)		(*)According to Resolution No. 02.03-2019/NQ-HDQTFPT dated March 8 <sup>th</sup> 2019
3	Mr. Nguyen The Phuong		Executive Vice President   Chief Financial Officer			November 1 <sup>st</sup> , 2010		
4	Mr. Hoang Viet Anh		Vice General Director			March 01 <sup>st</sup> , 2018		
5	Mr. Do Cao Bao		Executive Vice President			March 15 <sup>th</sup> , 2016	March 15 <sup>th</sup> , 2019(*)	(*) According to Resolution No. 02.03-2019/NQ-HDQTFPT dated March 8 <sup>th</sup> 2019
<i>Members of Supervisory Board</i>								
1	Mr. Nguyen Viet Thang		Head of the Supervisory Board			March 31 <sup>st</sup> , 2017		

No.	Name of organization /individual	Securities trading account (if any)	Position at company (if any)	NSH No., date of issue, place of issue	Address	Commence ment date of being an affiliated person	Termination date as an affiliated person	Reasons
2	Mr. Nguyen Khai Hoan		Member of the Supervisory Board			March 31 <sup>st</sup> , 2017		
3	Mrs. Nguyen Thi Kim Anh		Member of the Supervisory Board			March 31 <sup>st</sup> , 2017		
<i>Chief accountant</i>								
1	Mr. Hoang Huu Chien		Chief accountant/ Chief of Financial Accounting Department			February 1 <sup>st</sup> , 2011		
<i>Information Disclosure Officer</i>								
1	Ms.Bui Nguyen Phuong Chau		Information Disclosure Officer			October 17 <sup>th</sup> , 2017		
<i>Affiliated organizations</i>								
1	FPT Software Company Limited		Subsidiary	- 0101601092 - December 23 <sup>rd</sup> , 2004 - Hanoi Authority for Planning and Investment	FPT Building, Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Hanoi	December 23 <sup>rd</sup> , 2004		
2	FPT Information System Company Limited		Subsidiary	- 0104128565 - August 13 <sup>rd</sup> , 2009 - Hanoi Authority for Planning and Investment	Floor 22, Keangnam Landmark 72, E6 Pham Hung, Me Tri, Tu Liem District, Hanoi	August 13 <sup>rd</sup> , 2009		

No.	Name of organization /individual	Securities trading account (if any)	Position at company (if any)	NSH No., date of issue, place of issue	Address	Commencement date of being an affiliated person	Termination date as an affiliated person	Reasons
3	FPT Telecom Joint Stock Company		Subsidiary	- 0101778163 - July 28 <sup>th</sup> , 2005 - Hanoi Authority for Planning and Investment	Floor 2, FPT Building, Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Hanoi	July 28 <sup>th</sup> , 2005		
4	FPT Online Service Joint Stock Company		Subsidiary	- 0305045911 - June 21 <sup>st</sup> , 2007 - HCMC Authority for Planning and Investment	Floor 2, FPT Tan Thuan Building, Lot 29B-31B-33B, Tan Thuan Street, Tan Thuan EPZ, East Tan Thuan Ward, District 7, HCMC	June 21 <sup>st</sup> , 2007		
5	FPT Education Company Limited		Subsidiary	- 0104900076 - September 7 <sup>th</sup> , 2010 - Hanoi Authority for Planning and Investment	FPT Building, Lot B2, Cau Giay Industrial and small industries area, Pham Hung Street, Dich Vong Hau Ward, Cau Giay District, Hanoi	September 7 <sup>th</sup> , 2010		
6	FPT Investment Company Limited		Subsidiary	- 0105173948 - March 3 <sup>rd</sup> , 2011 - Hanoi Authority for Planning and Investment	Floor 13, FPT Building, Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Hanoi	March 3 <sup>rd</sup> , 2011		



No.	Name of organization /individual	Securities trading account (if any)	Position at company (if any)	NSH No., date of issue, place of issue	Address	Commencement date of being an affiliated person	Termination date as an affiliated person	Reasons
7	Synnex FPT Joint Stock Company		Affiliated Company	- 0103841131 - August 6 <sup>th</sup> , 2009 - Hanoi Authority for Planning and Investment	FPT Building, Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Hanoi	December 18 <sup>th</sup> , 2017		
8	FPT Digital Retail Joint Stock Company		Affiliated Company	- 0311609355 - March 8 <sup>th</sup> , 2012 - HCMC Authority for Planning and Investment	No. 261-263 Khanh Hoi, Ward 5, District 4, HCMC	December 18 <sup>th</sup> , 2017		

**2. Transactions between the company and the affiliated persons or between the company and major shareholders, internal persons and related person of internal person:**

No.	Name of organization	Relationship	NSH No., date of issue, place of issue	Address	Time of transactions	Number of resolutions /decisions of the AGM/BOD adopted (*)	Note
1	FPT Software Company Limited	Subsidiary of the company	- 0101601092 - December 23 <sup>rd</sup> , 2004 - Hanoi Authority Planning and Investment	FPT Building, Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Hanoi	In 2019	Transactions between FPT with affiliated enterprises and affiliated	- FPT rented the office, charged management fees and utility services; - FPT bought software services; - Capital lending and

No.	Name of organization	Relationship	NSH No., date of issue, place of issue	Address	Time of transactions	Number of resolutions /decisions of the AGM/BOD adopted (*)	Note
						persons are conducted in accordance with	borrowing; - Allocating of shared services and utilities costs.
2	FPT Information System Company Limited	Subsidiary of the company	- 0104128565 - August 13 <sup>rd</sup> , 2009 - Hanoi Authority Planning and Investment	Floor 22, Keangnam Landmark72 Building, E6 Pham Hung Street, Me Tri Ward, Nam Tu Liem District, Hanoi	In 2019	Resolution No. 02.03-2019/NQ-HDQTFPT dated March 08th, 2019 and takes effect until other Resolution replaces (if any)	- FPT rented the office, charged management fees and utility services; - Bought IT and Network devices; - Capital lending and borrowing; - Allocating of shared services and utilities costs.
3	FPT Telecom Joint Stock Company	Subsidiary of the company	- 0101778163 - July 28 <sup>th</sup> , 2005 - Hanoi Authority for Planning and Investment	Floor 2, FPT Building, Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Hanoi	In 2019		- FPT rented the office, charged management fees and utility services; - Bought IT and Network devices; - Capital lending and borrowing; - Allocating of shared services and utilities costs.
4	FPT Online Service Joint Stock Company	Subsidiary of the company	- 0305045911 - June 21 <sup>st</sup> , 2007 - HCMC Authority for Planning and Investment	Floor 2, FPT Tan Thuan Building, Lot 29B-31B-33B, Tan Thuan Street, Tan Thuan EPZ, East Tan Thuan Ward, District 7, HCMC	In 2019		- FPT rented the office, charged management fees and utility services; - Bought advertising services; - Allocating of shared

No.	Name of organization	Relationship	NSH No., date of issue, place of issue	Address	Time of transactions	Number of resolutions /decisions of the AGM/BOD adopted (*)	Note
							services and utilities costs.
5	FPT Education Company Limited	Subsidiary of the company	- 0104900076 - September 7 <sup>th</sup> , 2010 - Hanoi Authority for Planning and Investment	FPT Building, Lot B2, Cau Giay Industrial and small industries area, Pham Hung Street, Dich Vong Hau Ward, Cau Giay District, Hanoi	In 2019		- Bought training services; - Capital lending and borrowing - Allocating of shared services and utilities costs.
6	FPT Investment Company Limited	Subsidiary of the company	- 0105173948 - March 3 <sup>rd</sup> , 2011 - Hanoi Authority for Planning and Investment	Floor 13, FPT Building, Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Hanoi	In 2019		- Capital lending and borrowing; - Allocating of shared services and utilities costs.
7	Synnex FPT Joint Stock Company	Affiliated Company	- 0103841131 - August 8 <sup>th</sup> , 2009 - Hanoi Authority for Planning and Investment	FPT Building, Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Hanoi	In 2019		- FPT provided utility services and collected management fees; - Bought computer and IT devices; - Allocating of shared services and utilities costs.
8	FPT Digital Retail Joint Stock Company	Affiliated Company	- 0311609355 - March 8 <sup>th</sup> , 2012 - HCMC Authority for Planning and Investment	No. 261-263 Khanh Hoi, Ward 5, District 4, HCMC	In 2019		- Bought computer and IT devices; - Capital lending and borrowing; - Allocating of shared services and utilities costs.

**3. Transaction between insiders of listed company and company's subsidiaries, or the company in which listed company takes**

**controlling power:** None.

**4. Transactions between the company and other objects:**

4.1. Transactions between the company and the company that members of Board of Directors, members of the Supervisory Board, Managing Director (or CEO) has been a founding member or members of Board of Management, Managing Director (CEO) in the last three (03) years (calculated at the time of reporting)

No.	Name of organization	ID card/Pass port No., date of issue, place of issue	Internal person	Position of internal person	Address	Time to Transaction	Note
1	FPT Information System Company Limited (Subsidiary of the company)	- 0104128565 - August 13 <sup>rd</sup> , 2009 - Hanoi Authority Planning and Investment	Mr. Truong Gia Binh, Chairman of BOD Mr. Bui Quang Ngoc, Vice President of BOD and Chief Executive Officer Mr. Do Cao Bao, Member of BOD	Member of BOD	Floor 22, Keangnam Landmark72 Building, E6 Pham Hung Street, Me Tri Ward, Nam Tu Liem District, Hanoi	From 2014 to 2019	- FPT lent out the office, charged management fees and utility services - FPT bought IT and Network devices - Maintainance and software development services
2	FPT Telecom Joint Stock Company (Subsidiary of the company)	- 0101778163 - July 28 <sup>th</sup> , 2005 - Hanoi Authority for Planning and Investment	Mr. Truong Gia Binh, Chairman of BOD Mr. Bui Quang Ngoc, Vice President of BOD and Chief Executive Officer	Member of BOD	Floor 2, FPT Building, Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Hanoi	From 2014 to 2019	- FPT let out the office, charged management fees and utility services - FPT bought internet and Data Center services
3	FPT Education Company Limited (Subsidiary of the company)	- 0104900076 - September 7 <sup>th</sup> , 2010	Mr. Truong Gia Binh, Chairman of BOD	Mr. Truong Gia Binh, Chairman of Member	FPT University, Education and Training Zone -Hoa Lac Hi-Tech	From 2014 to 2019	- FPT bought training services

No.	Name of organization	ID card/Pass port No., date of issue, place of issue	Internal person	Position of internal person	Address	Time to Transaction	Note
	company)	- Hanoi Authority for Planning and Investment	Mr. Bui Quang Ngoc, Vice President of BOD and Chief Executive Officer	Council of FPT Education Company Limited Mr. Bui Quang Ngoc, member of Member Council of FPT Education Company Limited	Park, Km29 Thang Long Blvd, Thach That District, Hanoi		

4.2. Transactions between the company and the company in which related person of members of Board of Management, members of the Supervisory Board, Director (CEO) are member of Board of Directors, Managing Director (CEO).  
None.

4.3. Other transactions of the company (if any) may be beneficial material or immaterial for members of Board of Management, members of the Supervisory Board, Director (CEO).  
None.

## VI. Stock transactions between insiders and related persons of insiders

### 1. List of insiders and their related persons

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
<i>The Board of Directors</i>								
1	Truong Gia Binh		Chairman			48,036,396	7.08%	
2	Bui Quang Ngoc		Vice Chairman			18.643.931	2,75%	
3	Do Cao Bao		Member			7,666,307	1.1%	

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
4	Jean Charles Belliol		Member			0	0.00%	
5	Le Song Lai		Member			0	0.00%	
6	Khoo Sin Aik (Dan E Khoo)		Member			0	0.00%	
7	Tomokazu Hamaguchi		Member			0	0.00%	
<i>The Board of Management</i>								
1	Nguyen Van Khoa		Chief Executive Officer			145,654	0.02%	(*)The BOD approved the proposal to appoint Mr. Nguyen Van Khoa to the position Chief Executive Officer from March 29 <sup>th</sup> , 2019 with Resolution No. 02.03-2019/NQ-HDQTFPT dated March 8 <sup>th</sup> 2019
2	Nguyen The Phuong		Executive Vice President			708,379	0.10%	
4	Hoang Viet Anh		Vice General Director			610,885	0.09%	
<i>The Supervisor Board</i>								
1	Nguyen Viet Thang		Head			116,806	0.02%	
2	Nguyen Khai Hoan		Member			443,239	0.07%	

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
3	Nguyen Thi Kim Anh		Member			0	0.00%	
<i>Chief Accountant and Head of Finance and Accounting Department</i>								
1	Hoang Huu Chien		Chief Accountant and Head of Finance and Accounting Department			231,942	0.03%	
<i>Persons authorized to disclose information</i>								
1	Bui Nguyen Phuong Chau		Persons authorized to disclose information			69,964	0.01%	

List of internal persons and their affiliated persons of the listed company:

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
<b>1</b>	<b>Truong Gia Binh</b>		<b>Chairman of BOD</b>			<b>48,036,396</b>	<b>7.08%</b>	
1.1	Truong Gia Tho		Father					
1.2	Le Thi Giang Chau		Mother			0	0%	
1.3	Truong Gia Nhan		Brother			0	0%	
1.4	Tran Thi Huong		Sister-in-law			0	0%	
1.5	Truong Thi Minh Lieu		Sister			0	0%	
1.6	Bui Xuan Toai		Brother-in-law			0	0%	
1.7	Truong Thi Thanh Thanh		Sister			10,971,356	1.62%	

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
1.8	Nguyen Duc Tien		Brother-in-law			575	0%	
1.9	Truong Thi Tuong Vy		Sister			0	0%	
1.10	Nguyen Dong		Brother-in-law			0	0%	
1.11	Truong Gia Vinh		Brother			0	0%	
1.12	Dao Thi Dan		Sister-in-law			0	0%	
1.13	Truong Gia Minh		Brother			0	0%	
1.14	Pham Thi Thanh Toan		Sister-in-law			0	0%	
1.15	Nguyen Tuyet Mai		Spouse			0	0%	
1.16	Truong Ngoc Anh		Daughter			197,316	0.03%	
1.17	Truong Mai An		Daughter			0	0.00%	
1.18	Truong Gia Khoi		Son			0	0.00%	
1.19	FPT Telecom Joint Stock Company		Member of BOD	- 0101778163 - July 28 <sup>th</sup> , 2005 - Hanoi Authority for Planning and Investment	Floor 5, PVI Building, No. 1 Pham Van Bach Street, Cau Giay District, Hanoi	0	0.00%	
1.20	FPT Education Company Limited		Chairman	- 010490076 - September 07 <sup>th</sup> , 2010 - Hanoi Authority for Planning and Investment	FPT Building, 17 Duy Tan Street, Dich Vong Hau, Cau Giay, Hanoi	0	0.00%	



No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
1.21	FPT University		Member of BOD	- Decision 208/2006/QD-TTg - September 8 <sup>th</sup> , 2006 - The Prime Minister of Government	FPT University, Education and Training Zone -Hoa Lac Hi-Tech Park, Km28 Thang Long Blvd, Thach That District, Hanoi	0	0.00%	
1.22	FPT Information System Company Limited		Member of BOD	- 0104128565 - August 13 <sup>rd</sup> , 2009 - Hanoi Authority for Planning and Investment	Floor 22, Keangnam Landmark72 Building, E6 Pham Hung Street, Me Tri Ward, Nam Tu Liem District, Hanoi	0	0.00%	
1.23	Joint Stock Commercial Bank for Foreign Trade of Vietnam		Member of BOD	- 0100112437 - 02/06/2008 - Hanoi Authority for Planning and Investment	198 Tran Quang Khai St., Hoan Kiem, Hanoi	0	0.00%	
<b>2</b>	<b>Bui Quang Ngoc</b>		<b>Vice Chairman of BOD</b>			<b>23,143,931</b>	<b>3.41%</b>	
2.1	Bui Van Tri		Father			0	0.00%	
2.2	Hong Thuy Ai		Mother			0	0.00%	
2.3	Bui Hong Yen		Sister			0	0.00%	
2.4	Tran Thi Minh Nguyet		Spouse			0	0.00%	
2.5	Bui Nguyet Minh		Daughter			0	0.00%	
2.6	Bui Ngoc Minh		Son			0	0.00%	
2.7	BQ Real Estate Company Limited		Owner	- 0104388443	Lot 90, TT4, My Dinh New Urban Area, Me Tri			

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
				- Hanoi Authority for Planning and Investment	Ward, Nam Tu Liem District, Hanoi			
2.8	FPT Telecom Joint Stock Company		Member of BOD	- 0101778163 - July 28 <sup>th</sup> , 2005 - Hanoi Authority for Planning and Investment	Floor 5, PVI Building, No. 1 Pham Van Bach Street, Cau Giay District, Hanoi	0	0.00%	
2.9	FPT University		Member of BOD	- Decision 208/2006/QD-TTg - September 8 <sup>th</sup> , 2006 - The Prime Minister of Government	FPT University, Education and Training Zone -Hoa Lac Hi-Tech Park, Km28 Thang Long Blvd, Thach That District, Hanoi	0	0.00%	
2.10	FPT Information System Company Limited		Member of BOD	- 0104128565 - August 13 <sup>rd</sup> , 2009 - Hanoi Authority for Planning and Investment	Floor 22, Keangnam Landmark72 Building, E6 Pham Hung Street, Me Tri Ward, Nam Tu Liem District, Hanoi	0	0.00%	
<b>3</b>	<b>Do Cao Bao</b>		<b>Member of BOD</b>			<b>7,666,307</b>	<b>1.13%</b>	
3.1	Do Cao Vinh		Father			0	0.00%	
3.2	Le Thi Bang		Mother			0	0.00%	
3.3	Do Thi Ngoc Le		Sister			0	0.00%	
3.4	Nguyen Duc Thang		Brother-in-law			1054		
3.5	Do Hoai Nam		Brother			0	0.00%	

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
3.6	Nguyen Thi Nga		Sister-in-law					
3.7	Do Tien Hai		Brother			0	0.00%	
3.8	Nguyen Thi Tha		Sister-in-law			0	0.00%	
3.9	Nguyen Thi Du		Spouse			14,426	0.00%	
3.10	Do Thi Ngoc Mai		Daughter			126,891	0.02%	
3.11	Do Bao Duong		Son			0	0.00%	
3.12	BDM Investment and Trading Joint Stock Company		Owner	- 0103041810 - Hanoi Authority for Planning and Investment	12 D2 Ciputra, Phu Thuong Ward, Tay Ho District, Hanoi	1,431,982	0.21%	
3.13	FPT City Da Nang Joint Stock Corporation		Member of BOD	- 0401328052 - January 15 <sup>th</sup> , 2010 - Danang Authority for Planning and Investment	Floor 1, FPT Building, Danang Industrial Zone, An Hai Bac Ward, Son Tra District, Danang City	0	0.00%	
3.14	FPT Information System Company Limited		Member of BOD	- 0104128565 - August 13 <sup>rd</sup> , 2009 - Hanoi Authority for Planning and Investment	Floor 22, Keangnam Landmark72, E6 Pham Hung Street, Me Tri Ward, Nam Tu Liem District, Hanoi	0	0.00%	
3.15	BDM Aumoria Da Nang Ltd Company		Owner	- 01041822374 - 22/03/2017 - Danang Authority for Planning and Investment	L9 Ocean Villas, Hoa Hai Ward, Ngu Hanh Son District, Danang City	0	0.00%	
<b>4</b>	<b>Jean Charles</b>		<b>Member of</b>			<b>0</b>	<b>0.00%</b>	

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
	<b>Belliol</b>		<b>BOD</b>					
4.1	Charles Belliol		Father			0	0.00%	
4.2	Francoise Belliol		Mother			0	0.00%	
4.3	Nguyen Thi Hue		Spouse			1.897	0.00%	
4.4	Helene Bletton		Sister			0	0.00%	
4.5	Jean Luc Bletton		Brother-in-law			0	0.00%	
4.6	Mireille Pinault		Brother			0	0.00%	
4.7	Pierre Pinault		Sister-in-law			0	0.00%	
4.8	Pierre Belliol		Brother			0	0.00%	
4.9	Valerie Belliol		Sister-in-law			0	0.00%	
4.10	F.I.T Corporation		Business development & IR Manager(*)	- 0102182140 - March 08 <sup>th</sup> , 2007 Hanoi Authority for Planning and Investment	Floor 16 - Center – Hapulico Building, No.1 Nguyen Huy Tuong Street, Thanh Xuan District, Hanoi			(*)dismissed from this position in July,2019
<b>5</b>	<b>Le Song Lai</b>		<b>Member of BOD</b>			0	0%	
5.1	Le Ngoc Canh		Father			0	0%	
5.2	Dang Hong Ly		Mother			0	0%	
5.3	Nguyen Kim Anh		Spouse			0	0%	
5.4	Le Song Bao Chau		Daughter			0	0%	
5.5	Le Song Duc Tri		Son			0	0%	
5.6	Le Dang Bao Anh		Brother			0	0%	
5.7	Nguyen Hong Van		Sister-in-law			0	0.00%	
5.8	State Capital		Vice President	0101992921	Floor 23-24, Charmvit	40,016,779	5.90%	

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
	Investment Corporation				Tower, 117 Tran Duy Hung Street, Cau Giay District, Hanoi			
5.9	Bao Minh Insurance Corporation		Chairman of Board Member	27GP/KDBH	No. 26 Ton That Dam Street, Nguyen Thai Binh Ward, District 1, HCMC	5	0%	
5.10	Vietnam National Reinsurance Corporation		Chairman of Board Member	28GP/KDBH	Floor 7, 141 Le Duan Street, Hoan Kiem District, Hanoi	0	0%	
5.11	SCIC Investment One Member Company Limited		Chairman of Board Member	0106083197	Floor 16, Charmvit Tower, 117 Tran Duy Hung Street, Trung Hoa Ward, Cau Giay District, Hanoi	0	0%	
<b>6</b>	<b>Khoo Sin Aik (Dan E Khoo)</b>		<b>Member of BOD</b>			<b>0</b>	<b>0.00%</b>	
6.1	Khoo Kong Hooi		Father			0	0.00%	
6.2	Bee Siew Hun		Mother			0	0.00%	
6.3	Khoo Sin Huat		Brother			0	0.00%	
6.4	Khoo Sin Keat		Brother			0	0.00%	
6.5	Wong Lai Ha		Sister-in-law					
6.6	Khoo Saw Kin		Sister			0	0.00%	
6.7	Lum Wil-Liam		Brother-in-law					
6.8	Audrey Khoo Ai Ying		Child			0	0.00%	
6.9	Amanda Khoo Ai Ling		Child			0	0.00%	
6.10	Wong Lai Ying		Spouse			0	0.00%	
<b>7</b>	<b>Tomokazu Hamaguchi</b>		<b>Member of BOD</b>			<b>0</b>	<b>0.00%</b>	
7.1	Kazuko Hamaguchi		Wife			0	0.00%	

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
7.2	Masafumi Hamaguchi		Child			0	0.00%	
7.3	Emiko Hoshino		Child			0	0.00%	
7.4	East Japan Railway Company		Member of BOD	- 0110-01-29597 01/04/1987	2-2-2 Yoyogi, Shibuya-ku, Tokyo, Japan	0	0.00%	
7.5	Kuraray Co. LTD		Member of BOD	- 2600-01-03156 24/06/1926	Ote Center Building, 1-1-3, Otemachi, Chiyoda-ku, Tokyo 100-8115, Japan	0	0.00%	
<b>8</b>	<b>Nguyen Van Khoa</b>		<b>Chief Executive Officer</b>			<b>145,654</b>	<b>0.02%</b>	
8.1	Nguyen Xuan Ngoc		Father					
8.2	Nguyen Thi Thanh Binh		Mother			0	0.00%	
8.3	Do Hoai Thu		Spouse			0	0.00%	
8.4	Nguyen Thu Anh		Daughter			0	0.00%	
8.5	Nguyen Kim Chi		Sister			0	0.00%	
8.6	FPT Telecom Joint Stock Company		BOD Member	- 0101778163 - July 28 <sup>th</sup> , 2005 Hanoi Authority for Planning and Investment	Floor 2, FPT Building, Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Hanoi	0	0.00%	
<b>9</b>	<b>Nguyen The Phuong</b>		<b>Executive Vice President and Chief Financial Officer</b>			<b>708,379</b>	<b>0.10%</b>	
9.1	Nguyen Duc Chinh		Father			0	0.00%	
9.2	Vu Thi Yen		Mother			0	0.00%	
9.3	Nguyen Lam Phuoc		Brother			0	0.00%	
9.4	Dao Thi Kim Anh		Sister-in-law			0	0.00%	

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
9.5	Vu Thanh Thuy		Spouse			0	0.00%	
9.6	Nguyen Hien Trang		Daughter			0	0.00%	
9.7	Nguyen Bao Linh		Daughter			0	0.00%	
9.8	Nguyen Hoang Lam		Son			0	0.00%	
9.9	Sendo Technology Joint Stock Company		Member of BOD	- 0312776486 - May 13 <sup>th</sup> , 2014 - HCMC Authority for Planning and Investment	Floor 2, FPT Tan Thuan Building, Lot 29B-31B-33B, Tan Thuan Street, Tan Thuan EPZ, East Tan Thuan Ward, District 7, HCMC	0	0.00%	
9.10	FPT Digital Retail Joint Stock Company		Member of BOD	- 0311609355 - March 8 <sup>th</sup> , 2012 - HCMC Authority for Planning and Investment	No. 261-263 Khanh Hoi, Ward 5, District 4, HCMC	0	0.00%	
9.11	FPT Online Service Joint Stock Company		Member of BOD	- 0305045911 - June 21 <sup>st</sup> , 2007 - HCMC Authority for Planning and Investment	Floor 2, FPT Tan Thuan Building, Lot 29B-31B-33B, Tan Thuan Street, Tan Thuan EPZ, East Tan Thuan Ward, District 7, HCMC	0	0.00%	
9.12	FPT Adtrue Joint Stock Company		Member of BOD	- 0107533018 - August 09 <sup>th</sup> , 2016 - Hanoi Authority for Planning and Investment	Floor 3, Block B, Udic Complex, Dong Nam area, Tran Duy Hung Street, Trung Hoa Ward, Cau Giay District, Hanoi	0	0.00%	
9.13	Synnex FPT Joint Stock Company		Member of BOD	- 0103841131 - August 8 <sup>th</sup> , 2009	FPT Building, Duy Tan Street, Dich Vong Hau Ward, Cau Giay District,	0	0.00%	

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
				- Hanoi Authority for Planning and Investment	Hanoi			
10	<b>Hoang Viet Anh</b>		<b>Vice General Director</b>			<b>610,885</b>	<b>0.09%</b>	
10.1	Hoang Ngoc Lan		Father					
10.2	Tran Thi Quynh		Mother			0	0%	
10.3	Hoang Anh		Brother			0	0%	
10.4	Nguyen Thi Viet Ha		Sister-in-law			0	0.00%	
10.5	Nguyen Thi Quynh Trang		Spouse			0	0%	
10.6	Hoang Hieu Minh		Son			0	0%	
10.7	Hoang Tue An		Daughter			0	0%	
10.8	Hoang To Lam		Daughter			0	0%	
10.9	FPT Telecom Joint Stock Company		Chief Executive Officer	- 0101778163 - July 28 <sup>th</sup> , 2005 Hanoi Authority for Planning and Investment	Floor 2, FPT Building, Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Hanoi	0	0%	
11	<b>Nguyen Viet Thang</b>		<b>Head of The Supervisory Board</b>			<b>116,806</b>	<b>0.02%</b>	
11.1	Nguyen Huu Ich		Father			0	0.00%	
11.2	Tran Thi Bich Lien		Mother			0	0.00%	
11.3	Nguyen Viet Cuong		Brother			1,799	0%	
11.4	Duong Tuyet Nhung		Sister-in-law			0	0.00%	
11.5	Nguyen Viet		Brother			0	0.00%	



No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
	Phuong							
11.6	Tran Thi Kim Hoa		Sister-in-law			0	0.00%	
11.7	Nguyen Viet Dung		Brother			22	0%	
11.8	Nguyen Thi Chuyen		Sister-in-law			0	0.00%	
11.9	Nguyen Thi Mai Anh		Spouse			0	0.00%	
11.10	Nguyen Viet My Linh		Daughter			0	0.00%	
11.11	Nguyen Viet Quan		Son			0	0.00%	
11.12	FPT University		Vice-Rector	- Decision 208/2006/QD-TTg - September 8 <sup>th</sup> , 2006 - The Prime Minister of Government	FPT University, Education and Training Zone -Hoa Lac Hi-Tech Park, Km28 Thang Long Blvd, Thach That District, Hanoi	0	0.00%	
12	<b>Nguyen Khai Hoan</b>		<b>Member of The Supervisory Board</b>			<b>443,239</b>	<b>0,07%</b>	
12.1	Nguyen Giap		Father					
12.2	Pham Thi Xuan Phuong		Mother					
12.3	Nguyen Truong Son		Brother			0	0.00%	
12.4	Chu Hoai Anh		Sister-in-law					
12.5	Nguyen Phuong Lan		Sister			0	0.00%	
12.6	Duong Nguyen Phuoc		Brother-in-law			0	0.00%	

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
12.7	Nguyen Phuong Nga		Sister			0	0.00%	
12.8	Phung Tat Thang		-in-law			0	0.00%	
12.9	Nguyen Thi Thu Hoa		Spouse			145	0.00%	
12.10	Nguyen Phuong Y		Daughter			0	0.00%	
12.11	Nguyen Phuong An		Daughter			0	0.00%	
12.12	Nguyen Phuong Dan		Daughter			0	0.00%	
12.13	FPT Software Company Limited		Executive Vice President	- 0101601092 - December 23 <sup>rd</sup> , 2004 - Hanoi Authority Planning and Investment	FPT Building, Duy Tan Street, Dich Vong Hau Ward, Cau Giay District, Hanoi	0	0.00%	
13	<b>Nguyen Thi Kim Anh</b>		<b>Member of The Supervisory Board</b>			<b>0</b>	<b>0.00%</b>	
13.1	Nguyen Huy Binh		Father			0	0.00%	
13.2	Nguyen Thi Oanh		Mother			0	0.00%	
13.3	Nguyen Hung Dung		Brother			0	0.00%	
13.4	Bui Bich Phuong		Sister-in-law			0	0.00%	
13.5	Ngo Hong Thang		Spouse			0	0.00%	
13.6	Ngo Bao Linh		Daughter			0	0.00%	
13.7	Ngo Phuc Thanh		Son			0	0.00%	
13.8	SCIC Investment One Member Company Limited		Officer	0106083197	Floor 16, Charmvit Tower, 117 Tran Duy Hung Street, Trung Hoa Ward, Cau Giay District,	40,016,779	5.90%	

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
					Hanoi			
14	<b>Hoang Huu Chien</b>		<b>Chief Accountant/Head of Finance and Accounting Department</b>			<b>231,942</b>	<b>0.03%</b>	
14.1	Dang Thi Thanh		Mother			0	0.00%	
14.2	Hoang Thanh Huyen		Sister			0	0.00%	
14.3	Hoang Thanh Hoai		Sister			0	0.00%	
14.4	Hoang Phuong Thao		Sister			0	0.00%	
14.5	Le Thi Phuong		Spouse			0	0.00%	
14.6	Hoang Phuong Chi		Daughter			0	0.00%	
14.7	Hoang Bao Trung		Son			0	0.00%	
14.8	Hoang Minh Anh		Daughter			0	0.00%	
14.9	Ta Duc Cuong		Brother-in-law			0	0.00%	
14.10	Do Huu Binh		Brother-in-law			0	0.00%	
14.11	Le Duc An		Brother-in-law			0	0.00%	
15	<b>Bui Nguyen Phuong Chau</b>		<b>Persons authorized to disclose information</b>			<b>69,964</b>	<b>0.01%</b>	
15.1	Bui Nang An		Father			0	0%	
15.2	Nguyen Thi Phuong		Mother			0	0%	
15.3	Bui Duc Toan		Brother			0	0%	
15.4	Truong Thi Thuy Ha		Sister-in-law			0	0.00%	
15.5	Bui Nguyen		Sister			0	0%	

No.	Name	Securities trading account (if any)	Position at the company (if any)	ID card/Pass port No., date of issue, place of issue	Address	Number of shares owned at the end of the period	Percentage of share ownership at the end of the period	Note
	Phuong Le							
15.6	Nguyen Thanh Nam		Brother-in-law			0	0.00%	
15.7	Nguyen Tuan Huy		Spouse			0	0%	
15.8	Nguyen Tuan Kiet		Son			0	0%	
15.9	Nguyen Dang Ba Khoi		Son			0	0%	
15.10	FPT Online		Member of Supervisory Board			0	0%	

## 2. Transactions of insider and affiliated persons on shares of the listed company:

No.	Transaction executor	Position in the company or relationship with the insider	Number of shares owned at the beginning of the period		Number of shares owned at the end of the period		Reasons for increase, decrease (purchase, sale, switch, reward...)
			Number of shares	Percentage	Number of shares	Percentage	
1	Nguyen Khai Hoan	Member of Supervisory Board	343,883	0.06%	443,239	0.07%	Sell 30,000 shares, receive 89,092 shares from ESOP 2019 and 40,294 from share dividend payment with ratio 10% in 2018
2	Nguyen Truong Son	Brother of Mr. Nguyen Khai Hoan	3,680	0.00%	0	0%	Sell 3,680 shares
3	SCIC Investment One Member Company Limited	Le Song Lai – Chairman of Board Member	1,500,062	0.24%	0	0%	Sell 1,500,062 shares
4	BDM Investment and Trading Joint Stock Company	Do Cao Bao – Legal Representative	1.431.982	0,21%	931.982	0,14%	Sell 500,000 shares
5	Bui Quang Ngoc	Vice Chairman	23.143.931	3,41%	18.643.931	2,75%	Sell 4,500,000 shares

## VII. Other significant issues

None

**Chairman of the BOD**  
(Signature, full name and seal)



*[Handwritten signature]*  
**CHỦ TỊCH  
HỘI ĐỒNG QUẢN TRỊ FPT**  
*Trương Gia Bình*

